

Government of India
Ministry of Textiles

Clarification to the pre-bid queries on the RFP floated for hiring a consulting agency for Mapping of Textile Waste Value Chain in India

S. No	Section No. / Page No. of RFP	Provision as per RFP	Revision/ Clarification Sought by agencies	Clarification
1.	Section 2 Scope of Work Page No. 6-8	<p>2.1 Mapping the Textile Waste Supply Chain</p> <ul style="list-style-type: none"> • Quantify and characterize pre- and post-consumer waste generated and identify the source(s) of waste • Carry out the baseline assessment of the textile and garment waste supply chain <p>2.2 Solutions and Technologies</p> <ul style="list-style-type: none"> • Carry out Life Cycle Assessment (LCA) estimations through secondary data sources for products made by using different techniques (upcycling, recycling, etc) and establish environmental impacts such as emissions in terms of CO₂ eq., water footprint, energy consumption, etc. • Identify the solutions and technologies 	<p>The study will have a comprehensive view of Textile Waste Value Chain and identify solutions and technologies with policy recommendations. These would include traceability solutions and adoption of standards for classification of different types of textile waste.</p> <p>As, there is no formal collection channel and many loopholes in informal collection for post-consumer textile waste collection, which can make it difficult to map and quantify on a pan-Indian scale; Is there a specific methodology that ministry's wants bidder to follow in this case?</p> <p>Whether the ministry wants to focus on specific clusters or is it a state focused baseline assessment the bidder should conduct.</p> <p>As there are numerous textile/apparel products, is there any specific products for which Life Cycle Assessment (LCA) needs to be conducted? Also, since LCA is very exhaustive, please define the scope and boundaries of the LCA study, including the specific products, their life cycle stages, and the techniques to be employed</p> <p>It would be good if the ministry could define which innovations to consider as per the Technology Readiness Level (TRL) stages (ideation/pilot stage etc) for technologies available for the valorisation/</p>	No change. Bidder to respond

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		<p>available for the valorisation/ processing of textile waste</p> <p>2.4 Policy Recommendations</p> <ul style="list-style-type: none"> Provide an overview of the regulatory framework with regard to circularity in major countries (export destinations and competitors) that will have an impact on India's exports of textiles and garments 	<p>processing of textile waste that the bidder needs to focus on.</p> <p>It would be better if Ministry can specify/define the number and list of countries as India has major textile trading with various countries worldwide.</p> <p>It is requested to inform the minimum expected coverage (in terms of numbers) of textile and garment supply chain stakeholders while conducting the baseline assessment.</p> <p>Please confirm the sample size for data collection.</p>	
2.	Section 5 - Payment Milestones Page No. 9	<p>Payment milestones:</p> <ul style="list-style-type: none"> Mobilization advances upon submission of performance bank guarantee and signing of the contract 15% Submission of the draft report on Mapping of the Textile Waste Supply Chain along with the database on solutions and technology providers and recommendations on policy interventions - 35% Final Submission 	<p>Utilisation Certificate (UC) is applicable only in case of 'Grant-in- Aid' or similar contracts, not for this RFP, which will result in a commercial contract with payment, based on milestones. It is therefore requested to delete this requirement.</p> <p>Further, as per project timelines given in Section 4, the second tranche of payment (50% on submission of draft report) will be paid after 28 weeks. This will result in cash flow issues and might not be suitable for high-quality deliverables. It is therefore, requested that the following revised payment milestones:</p> <ul style="list-style-type: none"> Mobilization advances upon submission of performance bank guarantee and signing of the contract 15% On progress presentation 1 	No Change. Requirement of UC for the released payment will be reviewed.

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		<p>(For Approval) - 20%</p> <ul style="list-style-type: none"> Submission of digital and printed copies of the report, along with the Utilisation Certificate (UC) - 15% 	<p>(8 weeks) - 5%</p> <ul style="list-style-type: none"> On progress presentation 2 (12 weeks) - 5% On progress presentation 3 (16 weeks) - 5% Submission of the draft report on Mapping of the Textile Waste Supply Chain along with the database on solutions and technology providers and recommendations on policy interventions - 35% Final Submission (For Approval) -20% Submission of digital and printed copies of the report - 15% 	
3.	Section 8. Right to Termination Page No. 12	Ministry of Textiles reserves the right to terminate the Agreement if it is of the opinion that the performance of the consultant is not satisfactory at any point of time during the period of the contract at the risk and cost of the agency.	It is suggested that the following clause may be modified to incorporate the following: Termination rights must be available to the Firm/Bidder in case i) its fees are not paid within the contractually agreed period; ii) if the Client does not comply with the terms of the Agreement/RFP.	No Change
4.	Section 12 Important Dates Page No. 13	Last day of Bid Submission: 21:07:2023 All bids must be submitted on the GeM portal by 1800 hrs	Considering the detailed information required for Technical and Financial proposals, it is requested to extend the last date of submission of proposal by about 2 weeks i.e., up to 4 th August 2023.	No Change
5.	Section 13 Tender Methodology Page No. 13	The 'Technical Proposal' will contain the exhaustive and comprehensive details of the	Annexure I of RFP (Format of Technical Bid) does not mention "Proposed Approach, Methodology and Workplan" to be adopted by the bidder for the assignment.	Approach, Methodology and Workplan should be part of Technical Proposal

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	-14	approach, methodologies to be followed, assertions, documents, and any other collateral the Consultant would want to submit to the Ministry.	It is requested to kindly clarify where to include the "Proposed Approach, Methodology and Workplan" in Technical Proposal/ Bid Document	
6.		As per the RFP, 'The bidder with the highest Total Score (Technical + Financial Score) shall be declared L1.	As per usual practice, the bidder with the highest total score is usually designated as H1 (bidder with lowest financial score is designated as L1). It is therefore requested to replace 'L1' with 'H1' in Clause 13.1, 13.2 and 13.2.2, para 4 on pages 14 and 15 of the RFP, respectively.	No Change
7.	Section 14 Evaluation Criteria Page No. 16-18	Evaluation Criteria, Point 4 'Work Experience' And Technical Evaluation Criteria, point 2 'Experience of working with large Private Industries/ Companies'	In case of private sector contracts, non-disclosure agreements might not allow to share copy of contract/work order/ sanction order. It is therefore requested that self- certificate from the authorised signatory accompanied by CA certificate regarding the fees may be accepted as supporting document, only in the case of private sector experience.	Accepted only in the case of private sector contracts
			Clarification is sought to include assignments/ work done by bidders for Multilaterals (IFC, ADB, etc.) and Bilateral (GIZ, etc.) organisations to support Firm's Experience.	No Change. Bidder to respond
8.		Technical Evaluation Criteria, point 1 Firm's Experience and Point 3 International Consultancy Experience	Requirements and Scoring mentioned in the Textile Evaluation Criteria #1 "Firm's Experience" and Textile Evaluation Criteria #3 "International Consultancy Experience" overlap. Please help clarify the scoring criteria for both the points.	No Change

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9.			<p>There appears to be an anomaly in the criterion stated herein by duplicating the weightage given to the management consultancy services provided to Government already covered under 14.2.1 (“Firm’s experience”).</p> <p>It is suggested to amend the description to: “Experience of working on Projects related in the Textile Domain internationally”</p>	
10.		<p>3. International Consultancy Experience of working on Projects related in the Textile Domain with Government (Centre or State) in India</p>	<p>As per description of the given criteria, textile domain-based experience with Central/State Government in India is required to be showcased. Therefore, it seems that the word ‘International’ is inadvertent and it should be ‘Government Consultancy Experience. Kindly confirm.</p>	<p>Description changed from “International Consultancy Experience” to “Government Consultancy Experience” and the marking criteria is modified as below:</p> <ul style="list-style-type: none"> • < 1 project = 0 • 1-3 projects = 3 • 3-5 projects = 5 • >5 = 10 marks
11.		<p>Competence of key resources for the assignment Project Director</p> <ul style="list-style-type: none"> • MBA/PGDM (or equivalent degree) - 1 Mark • Minimum of 15 years of overall experience and at least 5 years of experience in Government advisory - 2 Marks 	<p>Government experience and domain expertise is far more relevant than ‘overall experience’.</p> <p>Therefore, it is proposed that the following change for the given criteria (for Project Director):</p> <ul style="list-style-type: none"> • MBA/PGDM (or equivalent degree) - 1 Mark • Minimum of 12 years of Government advisory experience and at least 5 years of experience in Circular Economy - 2 Marks 	No Change

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		Should have a good understanding of the working of the Circular Economy Sector through demonstrated projects (at least 5 engagements) - 2 Marks	Should have a good understanding of the working of the Circular Economy Sector through demonstrated projects (at least 5 engagements) - 2 Marks	
12.		Presentation on the proposal	Clarification is sought on the process for inviting the bidders for making the presentation on the proposal to the Consultancy Evaluation Committee	The proposal of bidders possessing the Minimum Qualification Criteria will only be considered for evaluation as per the criteria prescribed in the RFP
13.	Section 5 (i) Page No. 10 and Section 14 - Note Point (v), (vi) and (vii) Page No. 21	Section 5 (i) Resource replacement, if any, shall be only with the explicit written approval of the Ministry. and Section 14 - Note (v) Substitution of key personnel can be allowed in compelling or unavoidable situations only and the substitute shall be of equivalent or higher credentials. Such substitution may ordinarily be limited to not more than 30% of total key personnel,	As per the scope of work in the RFP, this project is a deliverable-based study, including secondary and primary research. All the payment milestones will be linked to the respective deliverables and deployment of resources would not be required for delivering this project. Thus, the clauses linked to replacement of personnel is not relevant for this RFP. Thus, request removal of the Point (vi) and Point (vii) from the RFP. If at all the authority is concerned about CVs proposed in the bid not delivering the assignment, this requirement may be retained for only Project Director and Project Manager (Key Personnel)	No Change

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14.		<p>subject to equally, or better, qualified and experienced personnel being provided to the satisfaction of the procuring entity.</p> <p>(vi) Replacement of first 10% of key personnel will be subject to reduction of remuneration. The remuneration is to be reduced, say, by 5% of the remuneration which would have been paid to the original personnel, from the date of the replacement till completion of contract.</p> <p>(vii) In case of the next 10% replacement, the reduction in remuneration may be equal to (say) 10% (ten per cent) and for the third 10% replacement such reduction may be equal to (say) 15% (fifteen per cent)</p>	<p>It is suggested to revise the description taking into account the following:</p> <p>As per the scope of work in the RFP, this project is a deliverable-based study, including secondary and primary research.</p> <p>Adequate weightage is given to the Consulting Agency's experience and credentials. Therefore, attaching punitive conditions in the contract is unwarranted.</p> <p>It's suggested to expunge clauses (vi) and (vii) from the RFP or to limit the scope to key personnel only i.e, Project Director and Project Manager.</p> <p>Even as per international practice for public sector advisory, RFPs allow change in key personnel subject to reconstitution of project teams by personnel with equivalent qualification.</p>	
15.	Additional Clause	NA	<p>It is requested that following clauses may be included in the Service Agreement.</p> <p>Indemnification</p> <p>It is preferred that the clause be mutual as the Consultant/ Bidder must also be indemnified by the Client in case of losses or damages arising out of any third-party claims or due to any fraud, misrepresentation or omission</p>	No Change

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			<p>of facts by the Client or its personnel.</p> <p>Non-Solicitation: Each Party undertakes during the effective term of this Engagement for the agreed duration and thereafter, not to solicit, hire or employ directly or indirectly any partner, director, personnel or employee of the other Party who has had any involvement in the Engagement except with the prior written consent of the other Party. If such consent is given a fee of 15% of the individual's annual total compensation (cost to company) shall be payable to the other Party. Notwithstanding the foregoing, nothing shall prohibit the Parties from offering employment to persons who respond to a general solicitation or advertisement.</p> <p>Non-Exclusivity: The Parties acknowledge that the Firm shall have the right to provide consulting or other professional services of any kind or nature whatsoever to any person or entity as the Firm in its sole discretion deems appropriate.</p> <p>Retention of copies: The Receiving Party shall be permitted to retain copies of such Confidential Information as it is required to retain for legal or professional regulatory purposes. The Receiving Party's confidentiality obligations shall continue throughout the time, such Confidential Information</p>	

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			<p>is retained notwithstanding the termination of the Engagement.</p> <p>Compelled disclosure and Retention of confidential information.</p> <p>Limitation of liability should not exceed the Contract Value.</p>	